



CANNON BUILDING
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STATE OF DELAWARE
DEPARTMENT OF STATE

DIVISION OF PROFESSIONAL REGULATION

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PUBLIC MEETING NOTICE:	REAL ESTATE EDUCATION COMMITTEE
MEETING DATE AND TIME:	Thursday June 4, 2009 at 9:30 a.m.
PLACE:	Division of Professional Regulation 861 Silver Lake Boulevard, Cannon Building Second Floor Conference Room A Dover, Delaware

AMENDED AGENDA

(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
 - 2.1 Meeting Minutes – May 7, 2009
- 3.0 Unfinished Business
 - 3.1 Discussion Regarding Course Monitor Responsibilities
 - 3.2 Discussion Regarding Annual Seminar Topics
 - 3.3 Discussion Regarding July Meeting
 - 3.4 Discussion Regarding Broker Core Course for Commercial Brokers
- 4.0 New Business
 - 4.1 Review of Letters of Intent and Course Evaluations
 - 4.2 Review of Course Provider Applications
 - 4.2.1 Course Provider: Omega Real Estate School
 - 4.2.1.1 Course Title: The Agony, Ecstasy, and Ethics of Co-Broking
Credit Hours: 3
 - 4.2.1.2 Course Title: Diversity and the Housing Market
Credit Hours: 3
 - 4.2.2 Course Provider: New Castle County Board of REALTORS
 - 4.2.2.1 Course Title: Short Sales – Pitfalls & Practice Tips
Credit Hours: 2

4.2.2.2 Course Title: Reverse Mortgage

Credit Hours: 2

4.2.3 Course Provider: Delaware Association of REALTORS

4.2.3.1 Course Title: Home from Work

Credit Hours: 3

4.2.3.2 Course Title: 6 Hour Required Broker License Continuing Education Course

Credit Hours: 6

4.2.3.3 Course Title: 3 Hour Required Sales License Core Course

Credit Hours: 3

4.2.3.4 Course Title: Ethics

Credit Hours: 3

4.2.3.5 Course Title: Hot Topics of Real Estate

Credit Hours: 3

4.2.4 Course Provider: Frederick Academy of Real Estate

4.2.4.1 Course Title: 6-Hour Mandatory Continuing Education Course for the Delaware Broker Commercial Licensee

Credit Hours: 6

4.2.5 Course Provider: Real Estate Institute

4.2.5.1 Course Title: What Buyers Want Today

Credit Hours: 3

4.2.5.2 Course Title: The Credit and Loan Process

Credit Hours: 3

4.2.5.3 Course Title: Bricks & Sticks Construction Basics

Credit Hours: 3

4.2.5.4 Course Title: Fair Housing

Credit Hours: 3

4.2.5.5 Course Title: 1031 Tax Free Exchanges

Credit Hours: 3

4.2.5.6 Course Title: Tax Law Update

Credit Hours: 3

*4.2.6 Course Provider: Kent County School of Real Estate

4.2.5.1 Course Title: Real Estate Pre-Licensing Course

Credit Hours: 99

4.3 Review of Instructor Applications

4.3.1 Shannon Owens

Pre-Licensing Course: Real Estate Law

Broker's Course: Legal and Governmental Aspects of Real Estate

4.3.2 Joseph Giordano

Continuing Education: Legislative Update/Salesperson Core Course(s)/

Professional Enhancement: Understanding the Agreement of Sale/Quirks in Real Estate/New Agency Law/DE Unif. Com. Int. Own. Act/Short Sales & Foreclosures/Disclosures/Risk Management/Hot Topics in Real Estate/Differences Between DE & PA

Pre-Licensing Course: Orientation/Real Estate Law

Broker's Course: Legal and Governmental Aspects of Real Estate

*4.3.3 Jonathan Taylor

Continuing Education: Legislative Update/Salesperson Core Course(s)/

Professional Enhancement: Ethics/Understanding the Agreement of Sale/Disclosures/DE vs. PA Transactions/Hot Topics in Real Estate/Short Sales & Foreclosures/DE Uniform Common Interest Ownership Act

Pre-Licensing Course: Real Estate Law

4.4 Review Student Requests for Approval of Educational Activity

5.0 Correspondence

*5.1 Review Gene Millman's Request to Add Courses to His Current Instructor Approval

6.0 Other Business before the Committee (for discussion only)

7.0 Public Comment

8.0 Next Meeting – To Be Determined

9.0 Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.